

Experienced Public-Private Partnership Leader Susanna Han Hired for Balfour Beatty Capital - Canada Initiative

Newtown Square, Pa & Toronto, ON --- November 24, 2009 --- [Balfour Beatty Capital](#) today announced that Susanna Han has been hired to lead Balfour Beatty's latest business venture in the Canadian public-private partnership (P3) market. Ms. Han will oversee the new Toronto, Ontario office of Balfour Beatty Capital – Canada.

A veteran of the Canadian P3 market, also known as PPP or Alternative Financing Procurement (AFP), Ms. Han offers almost a decade of P3 experience, having bid and closed a number of projects across Canada. Specializing in project management with a focus on project finance, she has broad experience across a variety of sectors, including hospitals, roads, schools, transit and other social infrastructure.

Most recently, Ms. Han served as Vice President, Project Finance at Carillion Canada, Inc., a support services and construction company, where she was responsible for leading and managing all financing aspects of project bids, with an emphasis on overseeing, evaluating and negotiating all funding competitions and security packages.

Previously, Ms. Han also spent six years working with the project finance group at Balfour Beatty Capital in the U.K., assisting the public sector in structuring affordable projects and delivering them to financial close. Her role included evaluation of shareholder returns, sensitivity analysis, and assessment of project finance models.

“Susanna Han is the ideal candidate to lead Balfour Beatty Capital’s growth initiative within the Canadian PPP/AFP market,” said Bruce Robinson, President and CEO,

Balfour Beatty Capital, Inc. “Her background and expertise in public-private partnerships and her deep understanding of the intricacies of the Canadian market make her the perfect fit for this new role. Her leadership will prove essential in pursuing immediate opportunities for the firm in the social infrastructure space, as well as identifying future projects in other sectors as Balfour Beatty expands into Canada.”

A native-born Canadian, Ms. Han spent a large portion of her career working in the Canadian business environment, and is extremely knowledgeable about the Canadian P3 industry. She has a strong understanding of Canada’s unique documentation procedures, project/risk allocation, and procurement processes. In addition, her professional experience working in both the U.K. and Canada gives her a deep comprehension and appreciation for the strengths of both models and systems.

“I am excited to rejoin Balfour Beatty Capital as the firm capitalizes on the growing demand for its expertise and services in the Canadian market,” said Ms. Han. “Balfour Beatty Capital has a strong and successful track record of financing, construction and facilities and project management of P3s throughout the U.K. and the United States. Our ability to offer a full suite of solutions gives us the capability to deliver unparalleled services that will ensure the care and maintenance of Canada’s essential assets. I am excited to be leading the initiative in Canada and am confident that Balfour Beatty Capital-Canada will bring unique new offerings and solutions to social infrastructure projects and the overall Canadian P3 market.”

Ms. Han received her B.A. (Honors) from the Richard Ivey School of Business at the University of Western Ontario, Canada. She is also a Canadian Chartered Accountant.

###

About Balfour Beatty Capital, Inc.

Balfour Beatty Capital, Inc. focuses on a wide range of Public-Private Partnership opportunities in the U.S., including higher education, social infrastructure and renewable energy. In each case, Balfour Beatty Capital seeks to leverage its investment capabilities with the professional services of its U.S. affiliated companies, including Balfour Beatty Communities, LLC, Balfour Beatty Energy Solutions, LLC, Heery International, Inc., Balfour Beatty Rail, Inc., Balfour Beatty Infrastructure, Inc., Balfour Beatty Construction Company, Inc., Parsons Brinckerhoff Inc and Balfour Beatty Workplace, Ltd.

<http://www.bbcapus.com>

About Balfour Beatty Capital – Canada

Balfour Beatty Capital – Canada is a division of Balfour Beatty Holdings Canada, Inc., a Canadian corporation. Balfour Beatty Capital – Canada focuses on a wide range of Public-Private Partnership opportunities within Canada, including higher education, social infrastructure and renewable energy. Balfour Beatty Holdings Canada, Inc. also operates within Canada through its Balfour Beatty Rail – Canada and Balfour Beatty Power – Canada divisions.

<http://www.bbcap.ca>

For more information contact:

At The Company

Kathleen M. Grim
610.355.8206
kgrim@bbcgrp.com

Gregory FCA

Lauren Rumsey
610-228-2132
LaurenR@GregoryFCA.com
(General Media Contact)